



Earnings Presentation

Q1-FY25



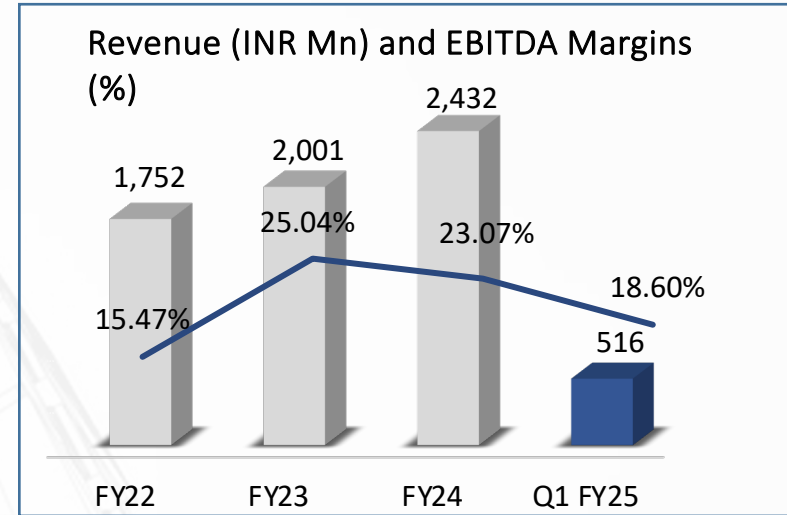
NXTBLOC®
AUTOCLAVED AERATED CONCRETE BLOCKS

At a Glance

One of the Largest AAC Blocks Manufacturer in India with 10,75,000 CBM p.a.	Marquee Clientele of 100+ Realtors	Supply Chain across 9 Cities in 4 States	Early entrant in India for manufacturing AAC Blocks	4 State-of-the-art manufacturing facilities
Only Company under AAC industry to generate Carbon Credits	Products sold under reputed brand NXTBLOC	500+ Team Strength	1,500+ Projects Pipeline	2,000+ Projects Executed
3 Year Revenue CAGR 33%	3 Year EBITDA CAGR 66%	Net Debt To Equity 1.3x	Return on Capital Employed 21.38%	Return on Equity 28.27%

Company Overview

- BigBloc Construction Limited is one of the largest manufacturer of AAC (Aerated Autoclave Concrete) block in India and related products manufacturing company, with a total capacity of 10,75,000 m³ p.a. capacity.
- AAC blocks are a superior quality building material which provide unparalleled blend of strength, light weight, thermal insulation, sound proof, unsurpassed fire resistance and highly proficient building capability. AAC is a natural and non-toxic construction material, saves energy, and are eco-friendly.
- These AAC Blocks of the company are marketed in the Brand name of NXTBLOC, which is a green Product for Construction Industry.
- BigBloc aims to become an unparalleled name in the industry; manufacturing quality building materials that focus on sustainability. It also hopes to aid the construction and infrastructure industry in adopting green and sustainable practices for a better future.
- BigBloc has four state-of-the-art manufacturing units located at Vapi and Ahmedabad, Gujarat, and Palghar, Maharashtra, making it the one of the largest AAC manufacturer in India. However, with the ongoing capacity expansion plans, the company will catapult to become the largest AAC manufacturer in India by FY25.



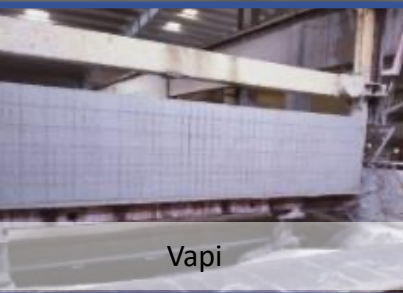
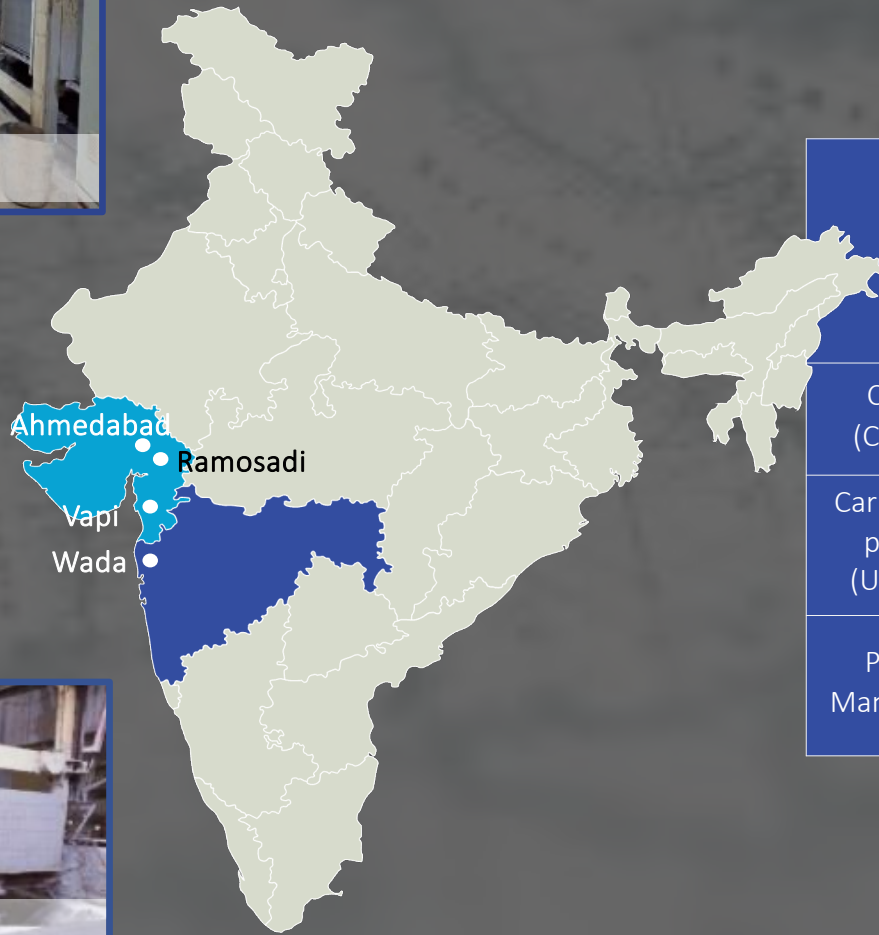
Indigenous
Brands

NXTBLOC
AUTOCLAYED AERATED CONCRETE BLOCKS

NXTPLAST **NXTFIX**

ZMARTBUILD
Co-branded products under
JV with SCG International

Manufacturing Prowess



	Existing				Upcoming
	Umargaon, Vapi	Kapadvanj, Ahmedabad	Wada, Maharashtra	Ramosadi, Kheda, Gujarat (Joint-Venture)	Wada, Maharashtra
Capacity (CBM/ P.A)	3,25,000	2,50,000	2,50,000	2,50,000	2,50,000
Carbon credit potential (Units/ P.A)	50,000 to 60,000	50,000 (registration under process)	50,000 to 60,000 (potential)	50,000 to 60,000 (potential)	-
Products Manufactured	AAC Blocks	AAC Fly Ash Blocks & Sand Based Blocks	AAC Blocks	AAC Blocks & ALC Wall Panels	AAC Blocks

Marquee Clientele across Residential, Commercial & Hospitality

Realty/ Real Estate

Construction

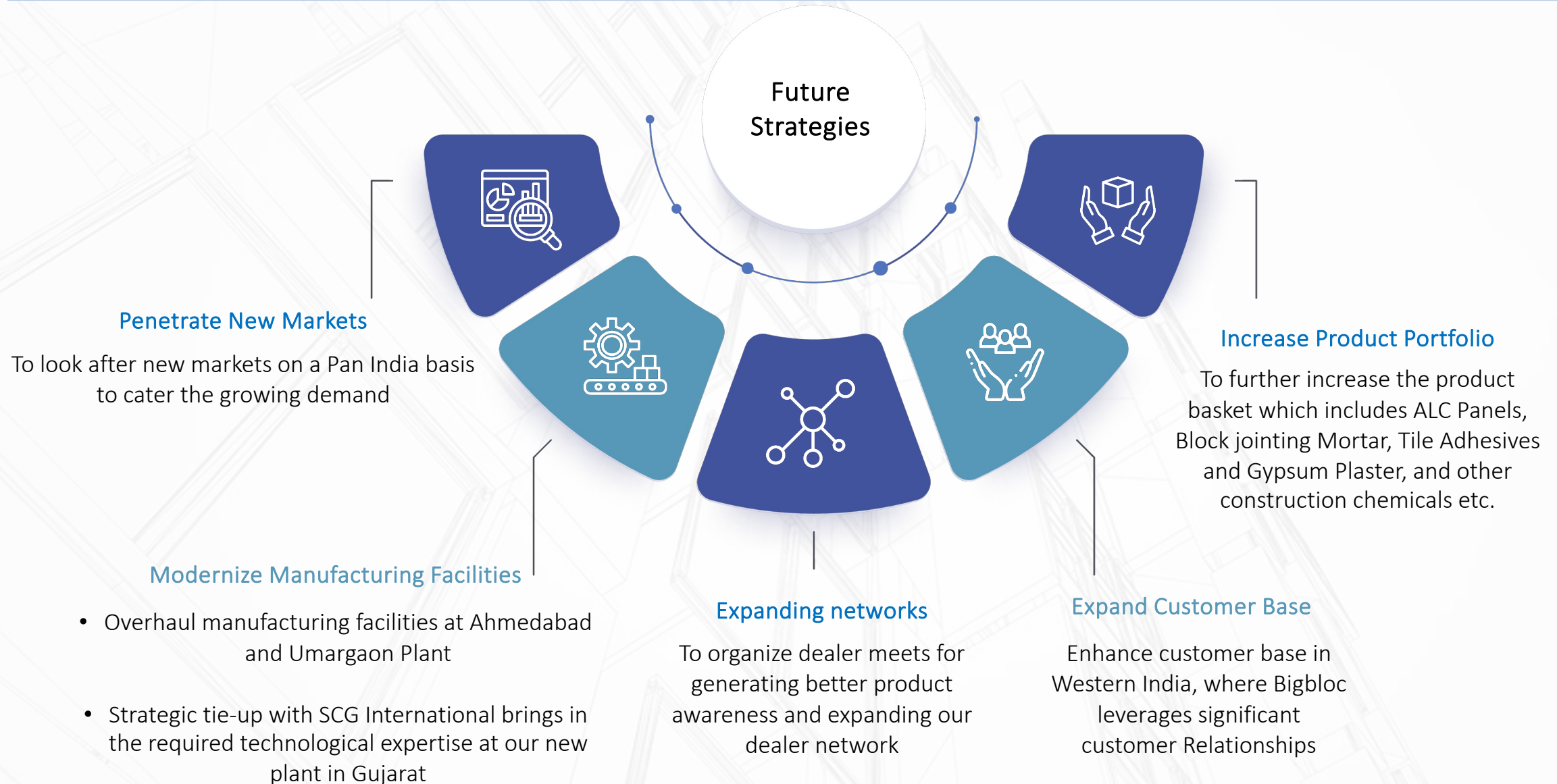
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OEM's

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Government Bodies

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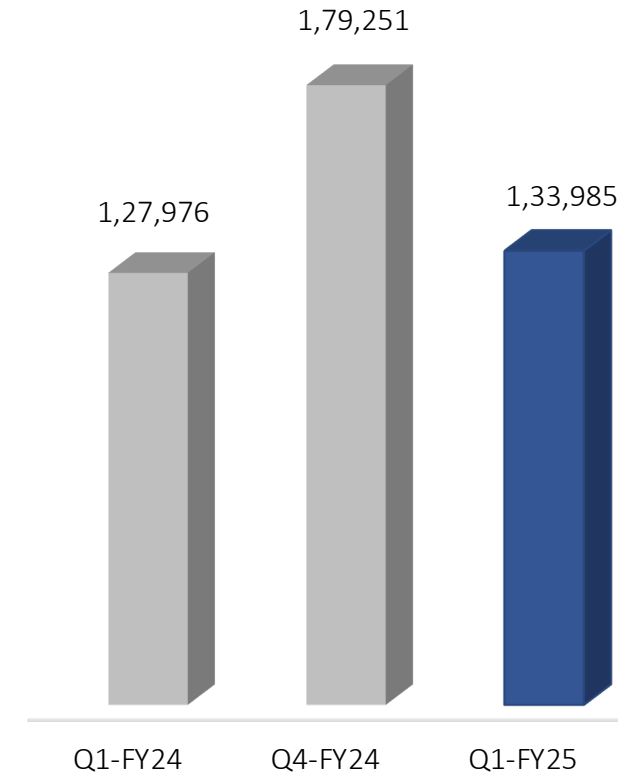
Financial Highlights

Consolidated Financial Highlights

Q1-FY25 Financial Performance

Revenue from Operations INR 516 Mn	EBITDA INR 96 Mn	EBITDA Margin 18.60%
PAT INR 30 Mn	PAT Margin 5.81%	Diluted EPS INR 0.62

Quarterly Sales Volumes (CBM)



Key Operational Highlights and Management Commentary

- Experienced flat volume growth due to market disruptions following the Holi festival and General Election related delays, particularly impacting the West and North regions where migrant labour is crucial. Additionally, in regions of Ahmedabad & Gandhinagar, construction was stopped for 4 to 5 hours during the day in the month of May due to excessive heat as per the guidelines of Municipal Corporation affecting the demand for blocks.
- Additionally, The plant at Umargaon is under a pre-planned and temporary technology upgradation related shutdown since 18th May 2024.
- Profitability during the quarter remained under pressure as the company had incurred expenses for inauguration and product launches and various other marketing related expenses of "ZMARTBUILD WALL" for the newly commercialised JV plant. Additionally, depreciation and other operating expenses have been charged for the full quarter, however, corresponding revenue generation has been less.
- Joint Venture, SIAM Cement BigBloc Construction Technologies Private Limited inaugurated commercial production of India's First AAC Wall plant at Kheda in Gujarat. For Q1-FY25, the loss of the JV amounted to INR 2.83 Crores, out of which INR 1.3 crores is attributed to the JV partner (48%), which due to majority consolidation has also impacted the profitability of the company. The adjusted Net Profit would be INR 4.39 Crores.
- The capacity utilisation at Bigbloc Building Elements Private Limited for the first quarter was 78%. The installed capacity has increased from 300,000 CBM to 400,000 CBM per annum from 1st June 2024. The Plant is undergoing further capacity expansion, which will increase installed capacity to 500,000 CBM. The same is planned to be completed within 2 months.
- The Board recommended a Final Dividend @20% for FY 2023-2024, wherein the promoter group has decided to take waiver of Dividends. Additionally, The board has also recommended a Bonus Issue in the ratio of 1:1.
- Installation of rooftop solar power: M/s. Bigbloc Building Elements Private Limited, a wholly-owned subsidiary committed to the Green Initiative and fostering a sustainable environment while reducing carbon footprint, has decided to install a rooftop solar power project of 625 Kilo Watts.

Quarterly Consolidated Income Statement

Particulars (INR in Mn)	Q1-FY25	Q1-FY24	Y-o-Y	Q4-FY24	Q-o-Q
Revenue from Operations	516	549	(6)%	680	(24)%
Operating Expenses	420	422	0%	554	(24)%
EBITDA	96	127	(24)%	126	(24)%
<i>EBITDA Margins (%)</i>	<i>18.60%</i>	<i>23.13%</i>	<i>(453) Bps</i>	<i>18.53%</i>	<i>7 Bps</i>
Depreciation	31	24	29%	27	15%
Finance Cost	29	22	32%	24	21%
Other Income	7	1	NA	38	(82)%
PBT	43	82	(48)%	113	(62)%
Taxes	13	23	(43)%	27	(52)%
PAT	30	59	(49)%	86	(65)%
<i>PAT Margins (%)</i>	<i>5.81%</i>	<i>10.75%</i>	<i>(494) Bps</i>	<i>12.65%</i>	<i>(684) Bps</i>
Earnings Per Share (EPS)	0.62	0.85	(27)%	1.22	(49)%

Historical Consolidated Income Statement

Particulars (INR in Mn)	FY22	FY23	FY24	Q1 FY25
Revenue from Operations	1,752	2,001	2,432	516
Operating Expenses	1,481	1,500	1,871	420
EBITDA	271	501	561	96
<i>EBITDA Margins (%)</i>	<i>15.47%</i>	<i>25.04%</i>	<i>23.07%</i>	<i>18.60%</i>
Depreciation	59	61	103	31
Finance Cost	37	42	88	29
Other Income	6	8	41	7
PBT	181	406	411	43
Taxes	20	105	104	13
PAT	161	301	307	30
<i>PAT Margins (%)</i>	<i>9.19%</i>	<i>15.04%</i>	<i>12.62%</i>	<i>5.81%</i>
Earnings Per Share (EPS)	2.27	4.28	4.36	0.62

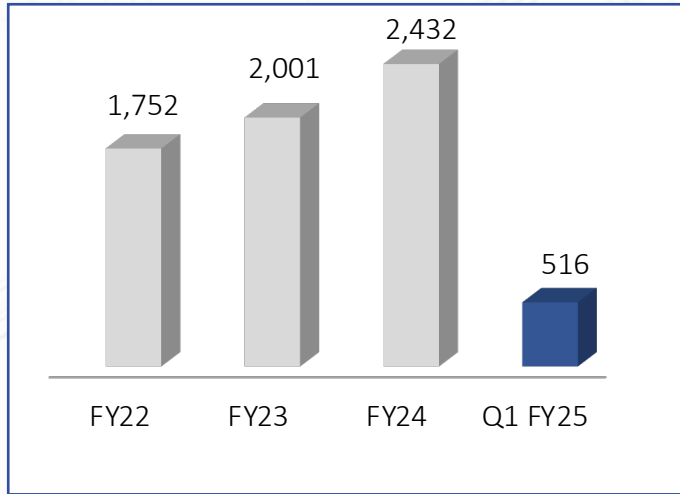
Historical Consolidated Balance Sheet

Particulars (INR Mn)	FY22	FY23	FY24
EQUITY AND LIABILITIES			
a) Equity Share Capital	142	142	142
b) Other Equity	328	612	899
c) Non-Controlling Interest	-	17	45
Shareholders Fund	470	771	1,086
Non-Current Liabilities			
a) Long-term Borrowings	301	645	1,007
b) Deferred tax liabilities (net)	27	31	38
c) Other long term liabilities	1	7	10
Total Non-current Liabilities	329	683	1,055
Current Liabilities			
a) Short-term Borrowings	125	228	418
b) Trade payables	162	179	238
c) Other financial liabilities	1	1	2
d) Other current liabilities	32	31	42
e) Current tax liabilities	21	98	95
Total Current Liabilities	341	537	795
Total Equity and Liabilities	1,140	1,991	2,936

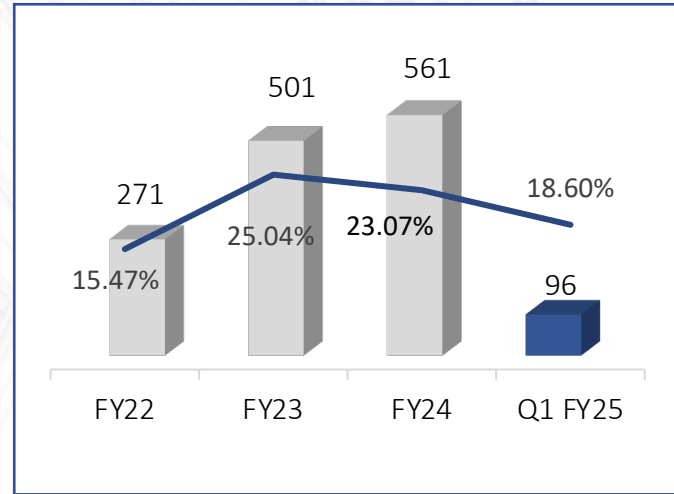
Particulars (INR Mn)	FY22	FY23	FY24
ASSETS			
Non-Current Assets			
a) Property, Plant and Equipment	647	806	1,665
b) Capital WIP	-	410	184
c) Goodwill	54	54	54
d) Other Intangible Assets	0	2	4
e) Investments	4	4	5
f) Other Financial Assets	5	10	34
g) Other Non-current Assets	1	21	13
Total non-current assets	711	1,307	1,959
Current Assets			
a) Inventories	63	110	161
b) Trade Receivables	263	311	522
c) Cash & Bank Balances	3	17	8
d) Loans	15	99	27
e) Other Current Assets	85	147	259
Total Current Assets	429	684	977
Total Assets	1,140	1,991	2,936

Historical Consolidated Financial Performance

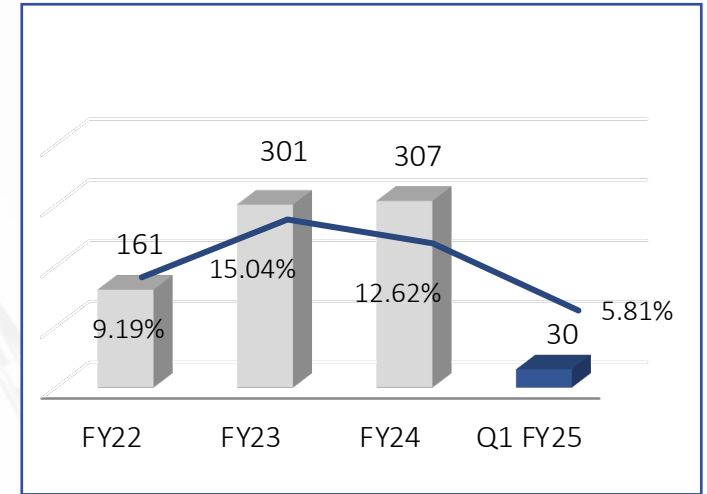
Revenue (INR Mn)



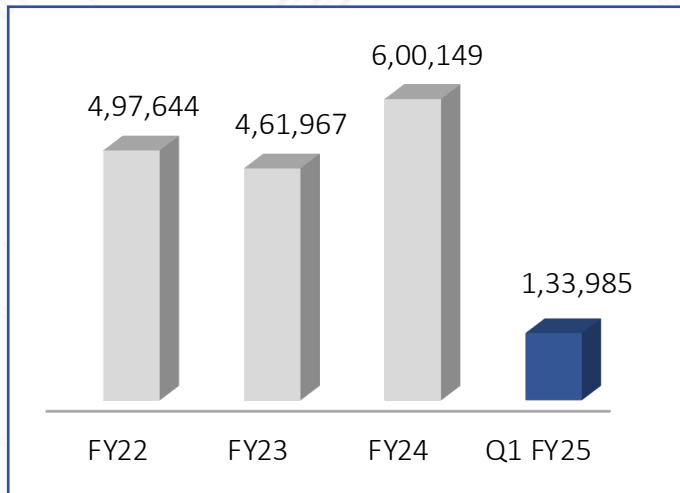
EBITDA (INR Mn) & EBITDA Margins (%)



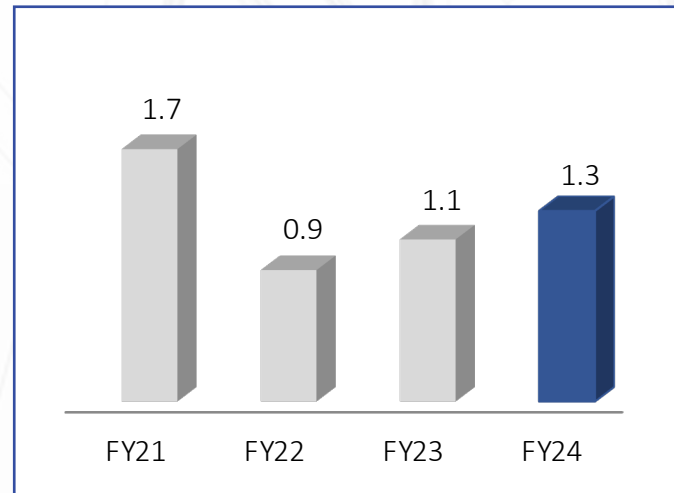
PAT (INR Mn) & PAT Margins (%)



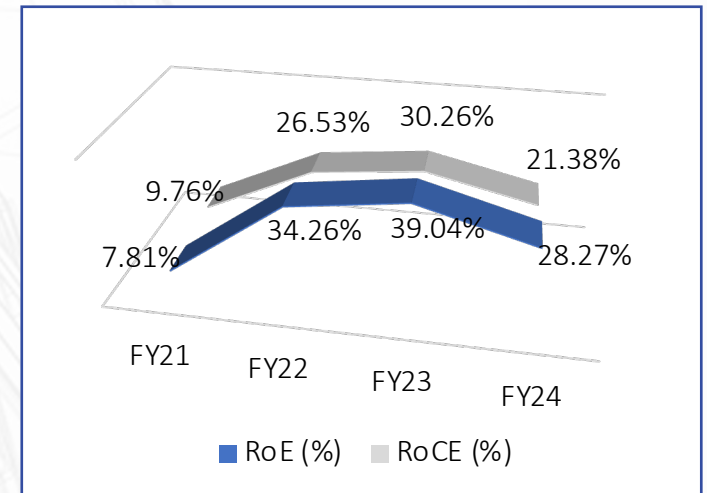
Sales Volumes (CBM)



Net Debt to Equity (x)

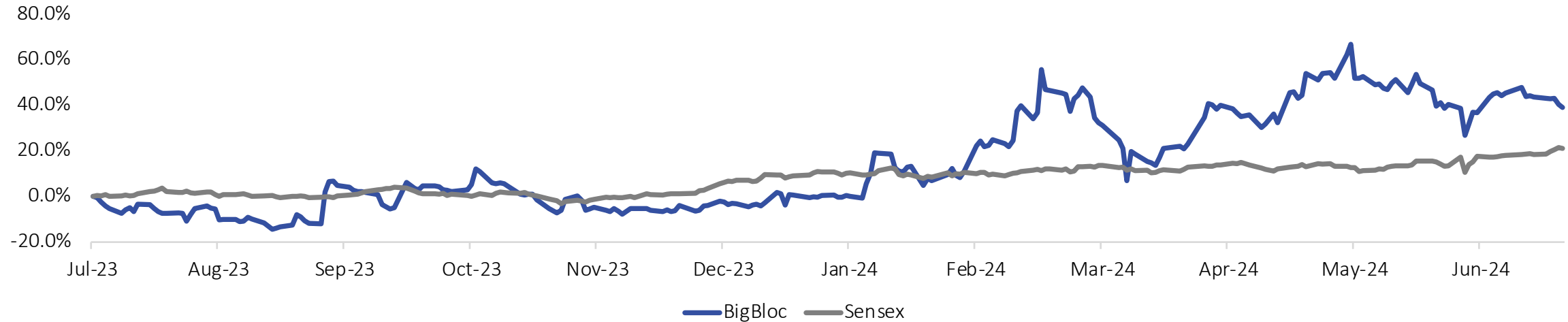


RoE & RoCE (%)



Capital Market Information

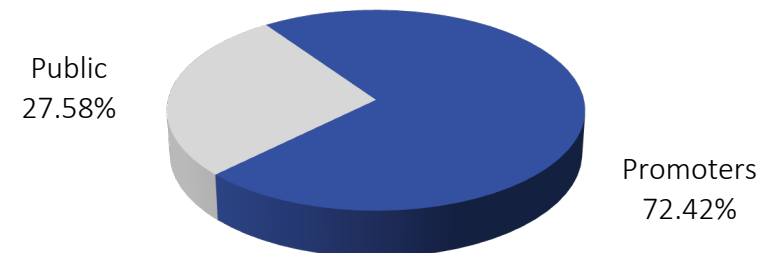
Stock Performance Data (As on 30th June, 2024)



Price Data (As on 30th June, 2024)

Face Value	2.0
CMP	226.7
52 Week H/L	284.0 / 137.6
Market Cap (INR Mn)	16,047.6
No. of Share outstanding (Mn)	70.8
Avg. Trading Volume ('000)	273.4
Avg. Net Turnover (INR Mn)	60.2

Share Holding pattern (As on 30th June, 2024)



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Thank You