



BIGBLOC CONSTRUCTION LIMITED

CIN NO. : L45200GJ2015PLC083577

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E-mail : info@nxtbloc.in Visit us : www.nxtbloc.in



NXTBLOC
Autoclaved Aerated Concrete Blocks

Date: 15/02/2025

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400001
Script Code: 540061
ISIN :INE412U01025

To,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, BLOCK G,
Bandra-Kurla Complex, Bandra (E),
Mumbai - 400051
Symbol: BIGBLOC
ISIN : INE412U01025

Dear Sir/Madam,

Subject: Investor Presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

In accordance with Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation for the third Quarter and nine months ended December 31, 2024.

The above information will also be made available on the website of the Company www.bigbloc.in.

Kindly take the same on your records.

Thanking You

Yours Faithfully,

For BIGBLOC CONSTRUCTION LIMITED



Narayan Sitaram Saboo
Chairman & Director
DIN: 00223324

Encl.: as above



Earnings Presentation

Q3/9M-FY25



At a Glance

One of the Largest
AAC Blocks
Manufacturer in India
with 13 Lakh
CBM p.a.

Marquee Clientele of
100+ Realtors

Supply Chain across
9 Cities in 4 States

Early entrant in India
for manufacturing
AAC Blocks

4 State-of-the-art
manufacturing
facilities

Only Company
under AAC industry to
generate Carbon
Credits

Products sold under
reputed brand
NXTBLOC

500+
Team Strength

1,500+
Projects Pipeline

2,000+
Projects Executed

3 Year Revenue
CAGR
33%

3 Year EBITDA
CAGR
66%

Net Debt To Equity
1.1x

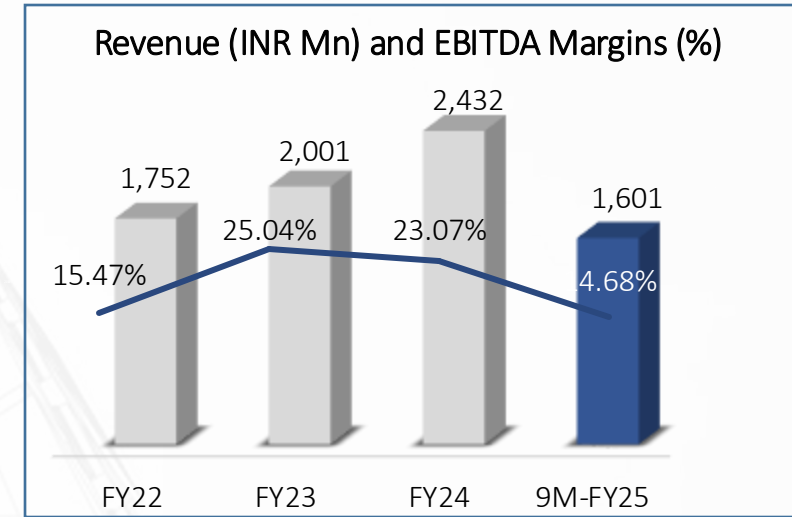
Return on Capital
Employed
21.38%

Return on Equity
28.27%

Company Overview



- BigBloc Construction Limited is one of the largest manufacturer of AAC (Aerated Autoclave Concrete) block in India and related products manufacturing company, with a total capacity of 13 lakh m³ p.a. capacity.
- AAC blocks are a superior quality building material which provide unparalleled blend of strength, light weight, thermal insulation, soundproof, unsurpassed fire resistance and highly proficient building capability. AAC is a natural and non-toxic construction material, saves energy, and are eco-friendly.
- These AAC Blocks of the company are marketed in the Brand name of NXTBLOC, which is a green Product for Construction Industry.
- BigBloc aims to become an unparalleled name in the industry; manufacturing quality building materials that focus on sustainability. It also hopes to aid the construction and infrastructure industry in adopting green and sustainable practices for a better future.
- BigBloc has four state-of-the-art manufacturing units located at Vapi and Ahmedabad, Gujarat, and Palghar, Maharashtra, making it the one of the largest AAC manufacturer in India.



Indigenous Brands

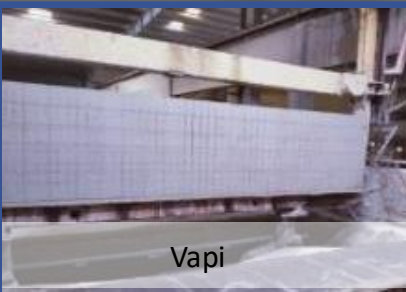
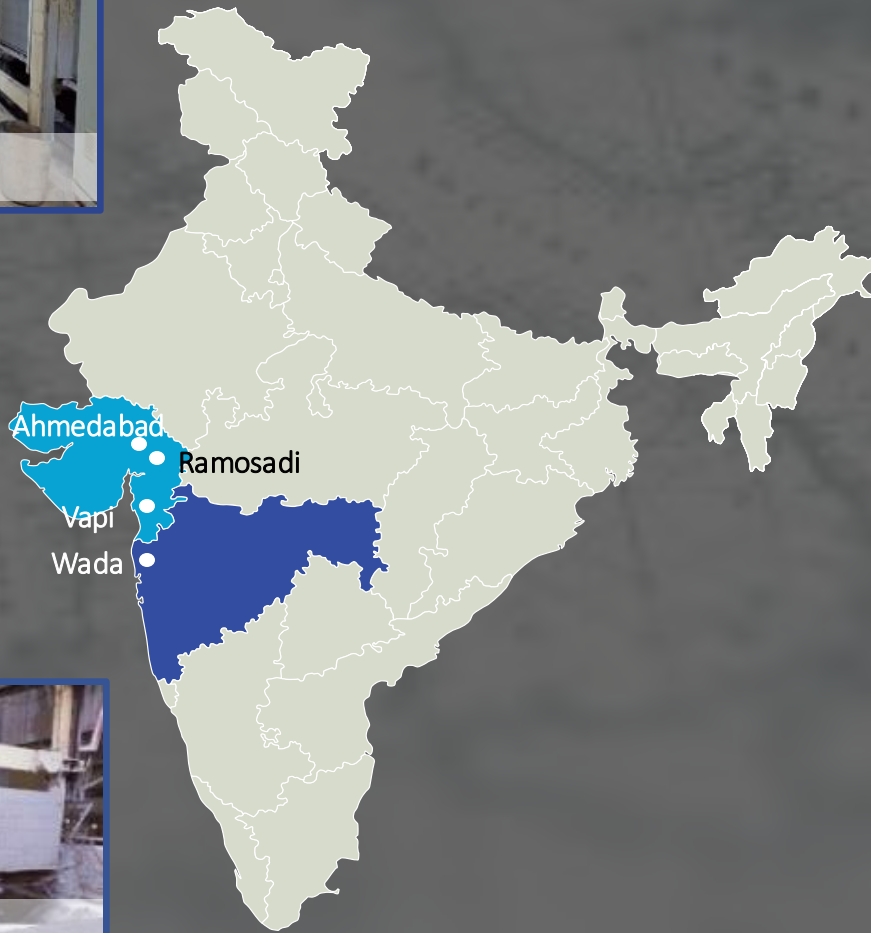
NXTBLOC[®]
AUTOCLAVED AERATED CONCRETE BLOCKS

NXTPLAST[®]
READY MIX PLASTER

NXTFIX[®]
BLOCK JOINTING MORTAR

ZMARTBUILD
Co-branded products under
JV with SCG International

Manufacturing Facilities



	Existing			
	Umargaon, Vapi	Kapadvanj, Ahmedabad	Wada, Maharashtra	Ramosadi, Kheda, Gujarat (Joint-Venture)
Capacity (CBM/ P.A)	3,00,000	2,50,000	5,00,000	2,50,000
Carbon credit potential (Units/ P.A)	50,000 to 60,000	50,000 (registration under process)	50,000 to 60,000 (potential)	50,000 to 60,000 (potential)
Products Manufactured	AAC Blocks	AAC Fly Ash Blocks & Sand Based Blocks	AAC Blocks	AAC Blocks & ALC Wall Panels

Marquee Clientele across Residential, Commercial & Hospitality

Realty/ Real Estate

adani Realty | **LODHA** BUILDING A BETTER LIFE | **Prestige GROUP** Add Prestige to your life | **Sunteck**
Piramal Realty | **CAPACITE** | **OBEROI REALTY** | **RUNWAL** With you, always...
Indiabulls REAL ESTATE | **RAHEJA UNIVERSAL** THE WORLD TO COME | **PURANIKS** Ideas that stay with you | **REGENCY GROUP** Linking People, Building Trust | **Godrej | PROPERTIES**
MARATHON | **PARADISE GROUP** Your World. Our Vision. ISO - 9001:2008 Certified Organization | **raymond | REALTY** Go Beyond | **SHIVALIK** A Commitment is a Commitment
BIRLA ESTATES | **SHIRKE** | **Shapoorji Pallonji** | **mahindra LIFESPACES** | **RIZVI BUILDERS** A TRUSTED NAME

Construction

LARSEN & TOUBRO | **PSP** Build to Last | **AFCONS** AFCONS INFRASTRUCTURE LIMITED | **TATA TATA PROJECTS**

OEM's

ACC | **Ambuja Cement**

Government Bodies

CIDCO WE MAKE CITIES | **GAIL**

Others

D Y PATIL UNIVERSITY | **Bhilosa Industries Private Limited** | **TAJ** Hotels Resorts and Palaces | **JNPT**

torrent PHARMA

Investments in Research and Development

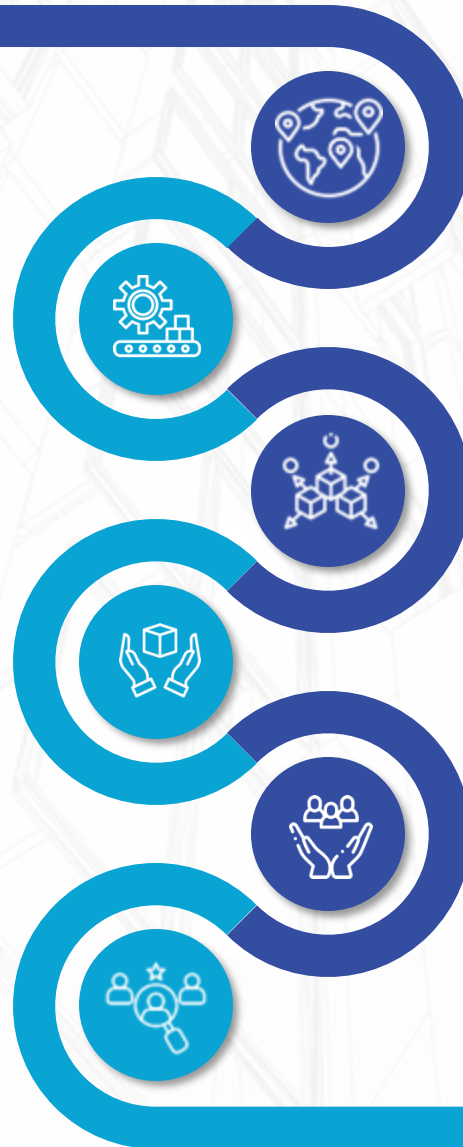
Allocate resources for R&D to improve quality, innovate, and stay ahead of industry trends.

Brand Building and Marketing Campaigns

Implement strategies to boost brand visibility, increase market share, and establish trust.

Talent Acquisition and Development

Recruit top talent and provide training to foster a skilled workforce driving growth and innovation.



Expansion into New Geographical Markets

Target regions with high sustainable material demand, use existing distribution, and form strategic partnerships for market entry.

Product Diversification

Develop new products to meet evolving customer preferences, enhancing portfolio and market competitiveness.

Customer Relationship Management

Build strong customer relationships through exceptional service, personalized support, and ongoing communication.



Financial Highlights

Consolidated Financial Highlights



Q3-FY25 Financial Performance

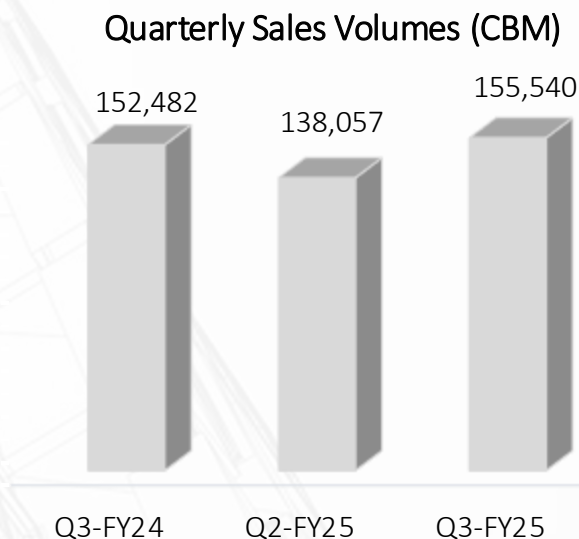
Revenue from Operations INR 568 Mn	EBITDA INR 61 Mn	EBITDA Margin 10.74%
PAT INR 3 Mn	PAT Margin 0.53%	Diluted EPS INR 0.15

9M-FY25 Financial Performance

Revenue from Operations INR 1,601 Mn	EBITDA INR 235 Mn	EBITDA Margin 14.68%
PAT INR 35 Mn	PAT Margin 2.19%	Diluted EPS INR 0.61

Key Operational Highlights

- The Q3-FY25 performance was primarily impacted by lower demand due to the Diwali festival and the state elections in Maharashtra.
- The consolidated capacity utilisation of the three plants was 53%, which was lower due to the Umargaon plant's capacity utilisation being scaled up gradually while Siam Cement Bigbloc Construction Technologies Private Limited was at 11%.
- The loss at the Siam Cement BigBloc Construction Technologies subsidiary for the quarter was INR 46.8 Mn, due to lower utilization.
- The technology upgradation of the Umargaon, Vapi plant was completed in Oct. 2024 and commercial operations at the plant have begun. The capacity utilisation for Umargaon plant stood at 41% for the quarter.
- During the quarter, of the total power requirements, 16% came through renewable sources of energy. Furthermore, Starbigbloc and Siam Cement BigBloc are expanding their solar rooftop projects, thereby increasing the total solar power capacity to 3475 KW, advancing the company's sustainability efforts.
- Completed Phase 2 of the expansion of AAC block manufacturing plant located at Wada. Following the successful start of phase 1 just last year, this expansion has doubled its manufacturing capacity from 250,000 to 500,000 cubic meters per annum.
- Received IIT certification for ZMARTBUILD WALL BY NXTBLOC, India's only 20-ft wall product which was previously being imported.
- Through a new JV, the company has expanded into manufacturing construction chemicals, introducing NXTGRIP Tile Adhesives, NXTFIX, and NXTPLAST which enhance construction efficiency and performance.



Quarterly Consolidated Income Statement

Particulars (INR in Mn)	Q3-FY25	Q3-FY24	Y-o-Y	Q2-FY25	Q-o-Q
Revenue from Operations	568	615	(7.6)%	517	9.9%
Operating Expenses	507	453	11.9%	440	15.2%
EBITDA	61	162	(62.3)%	77	(20.8)%
EBITDA Margins (%)	10.74%	26.34%	NA	14.89%	(415) Bps
Depreciation	41	27	51.9%	32	28.1%
Finance Cost	45	21	NA	36	25.0%
Other Income	12	-	NA	10	20.0%
PBT	(13)	114	NA	19	NA
Taxes	(16)	28	NA	17	NA
PAT	3	86	(96.5)%	2	50.0%
PAT Margins (%)	0.53%	13.98%	NA	0.39%	14 Bps
Earnings Per Share (EPS)	0.15	0.61	(75.4)%	0.15	0.0%

YTD Consolidated Income Statement



Particulars (INR in Mn)	9M-FY25	9M-FY24	Y-o-Y
Revenue from Operations	1,601	1,753	(8.7)%
Operating Expenses	1,366	1,317	3.7%
EBITDA	235	436	(46.1)%
EBITDA Margins (%)	14.68%	24.87%	NA
Depreciation	105	76	38.2%
Finance Cost	110	65	69.2%
Other Income	29	3	NA
PBT	49	298	(83.6)%
Taxes	14	78	(82.1)%
PAT	35	220	(84.1)%
PAT Margins (%)	2.19%	12.55%	NA
Earnings Per Share (EPS)	0.61	1.57	(61.1)%

Historical Consolidated Income Statement

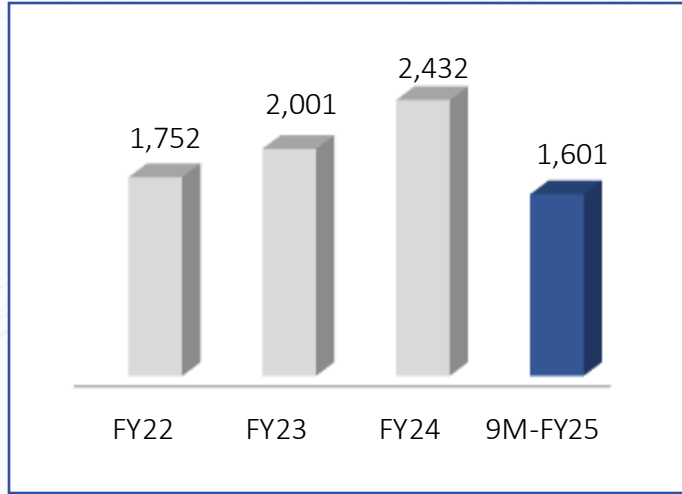
Particulars (INR in Mn)	FY22	FY23	FY24	9M-FY25
Revenue from Operations	1,752	2,001	2,432	1,601
Operating Expenses	1,481	1,500	1,871	1,366
EBITDA	271	501	561	235
<i>EBITDA Margins (%)</i>	<i>15.47%</i>	<i>25.04%</i>	<i>23.07%</i>	<i>14.68%</i>
Depreciation	59	61	103	105
Finance Cost	37	42	88	110
Other Income	6	8	41	29
PBT	181	406	411	49
Taxes	20	105	104	14
PAT	161	301	307	35
<i>PAT Margins (%)</i>	<i>9.19%</i>	<i>15.04%</i>	<i>12.62%</i>	<i>2.19%</i>
Earnings Per Share (EPS)	1.14	2.14	2.18	0.61

Historical Consolidated Balance Sheet

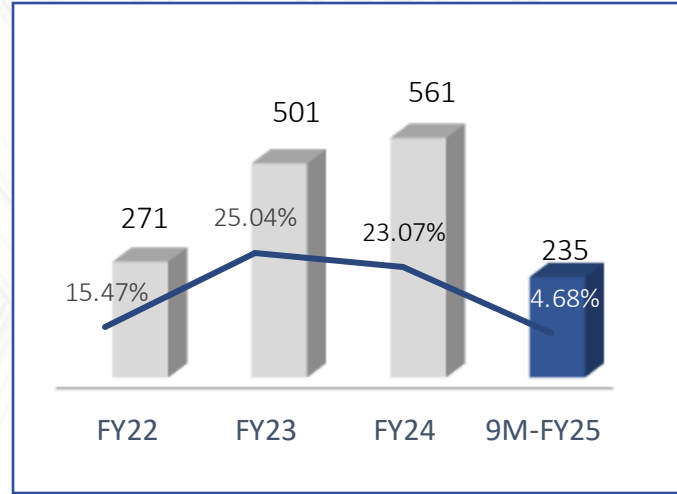
Particulars (INR Mn)	FY23	FY24	H1-FY25	Particulars (INR Mn)	FY23	FY24	H1-FY25
EQUITY AND LIABILITIES				ASSETS			
a) Equity Share Capital	142	142	283	Non-Current Assets			
b) Other Equity	612	899	1,040	a) Property, Plant and Equipment	806	1,665	2,024
c) Non-Controlling Interest	17	45	124	b) Capital WIP	410	184	165
Shareholders Fund	771	1,086	1,447	c) Goodwill	54	54	54
				d) Other Intangible Assets	2	4	4
Non-Current Liabilities				e) Investments	4	5	7
a) Long-term Borrowings	645	1,007	1,219	f) Other Financial Assets	10	34	35
b) Deferred tax liabilities (net)	31	38	30	g) Other Non-current Assets	21	13	32
c) Other long term liabilities	7	10	10	Total non-current assets	1,307	1,959	2,321
Total Non-current Liabilities	683	1,055	1,259				
				Current Assets			
Current Liabilities				a) Inventories	110	161	176
a) Short-term Borrowings	228	418	480	b) Trade Receivables	311	522	586
b) Trade payables	179	238	195	c) Cash & Bank Balances	17	8	130
c) Other financial liabilities	1	2	2	d) Loans	99	27	41
d) Other current liabilities	31	42	40	e) Other Current Assets	147	259	205
e) Current tax liabilities	98	95	36	Total Current Assets	684	977	1,138
Total Current Liabilities	537	795	753	Total Assets	1,991	2,936	3,459
Total Equity and Liabilities	1,991	2,936	3,459				

Historical Consolidated Financial Performance

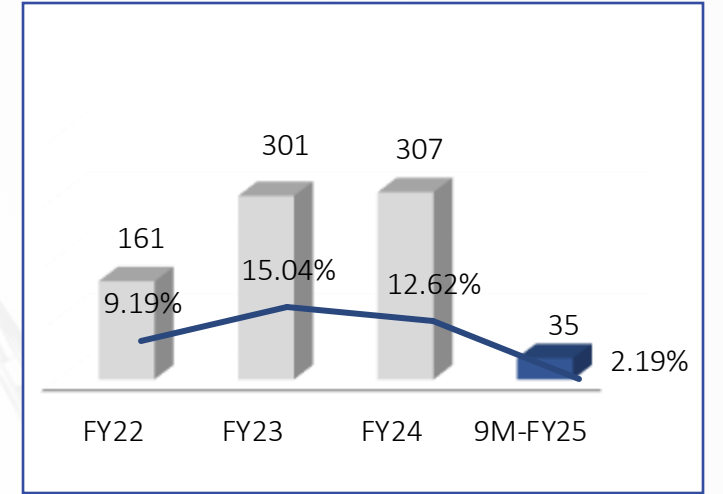
Revenue (INR Mn)



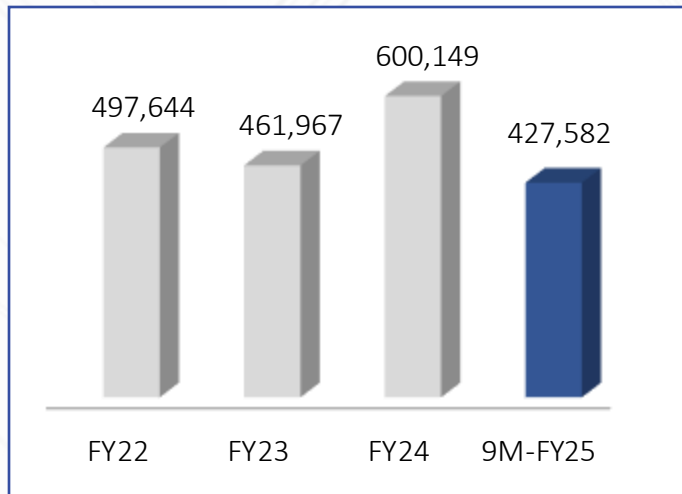
EBITDA (INR Mn) & EBITDA Margins (%)



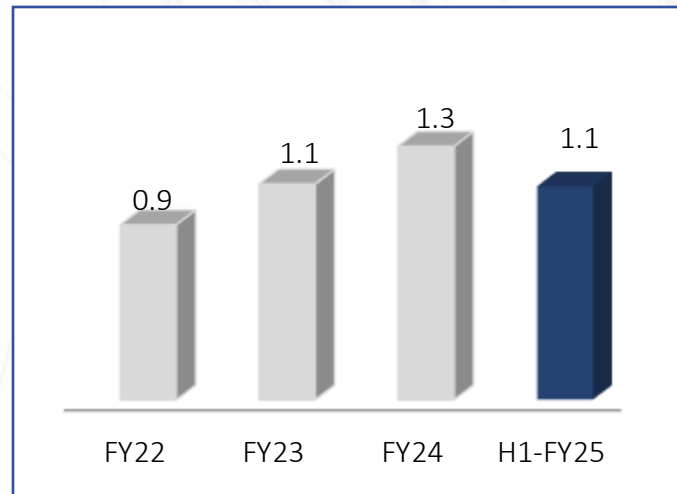
PAT (INR Mn) & PAT Margins (%)



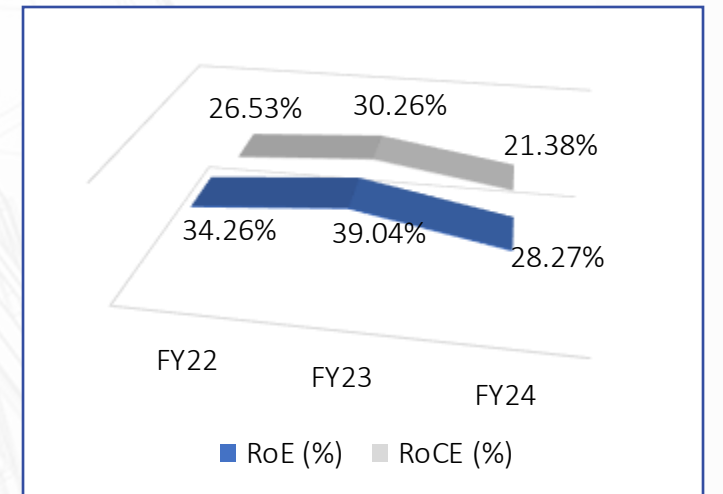
Sales Volumes (CBM)



Net Debt to Equity (x)

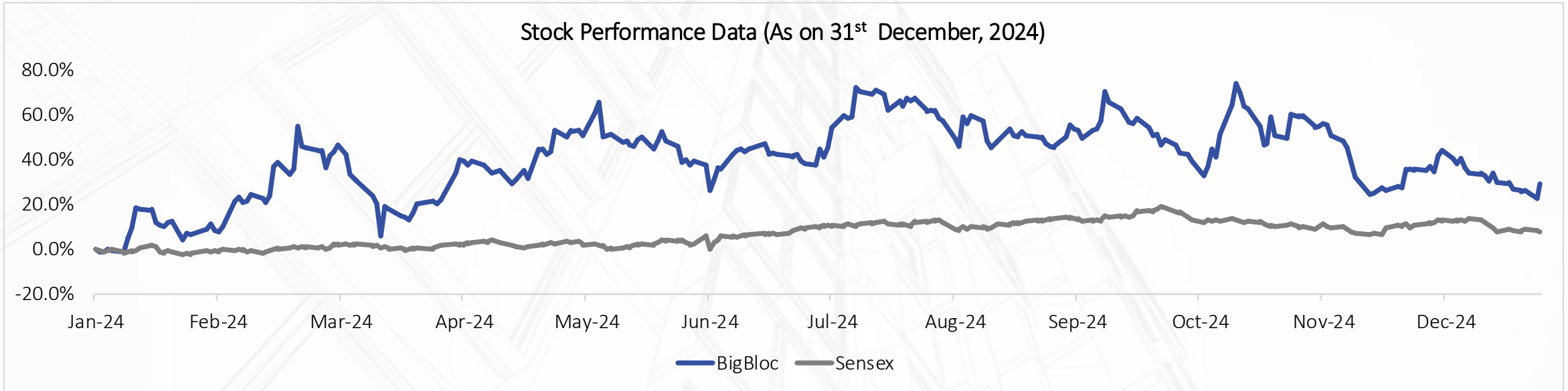


RoE & RoCE (%)



Capital Market Information

Stock Performance Data (As on 31st December, 2024)



Price Data (As on 31st December, 2024)

Face Value	2.0
CMP	106.0
52 Week H/L	148.5 / 80.5
Market Cap (INR Mn)	15,007.0
No. of Share outstanding (Mn)	141.6
Avg. Trading Volume ('000)	372.7
Avg. Net Turnover (INR Mn)	71.9

Share Holding pattern (As on 31st December, 2024)



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VALOREM ADVISORS

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Email: bigbloc@valoremadvisors.com



Thank You