

BIGBLOC CONSTRUCTION LIMITED

CIN NO.: L45200GJ2015PLC083577

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Date: 3rd June, 2025

To.

BSE Limited,

Phiroze Jeejeebhoy Towers,

Dalal Street,Fort Mumbai - 400001

Script Code: 540061

ISIN:INE412U01025

To,

National Stock Exchange of India Limited,

Exchange Plaza, C-1, BLOCK G, Bandra-Kurla Complex, Bandra (E)

Mumbai - 400051 Symbol: BIGBLOC ISIN: INE412U01025

Dear Sir/Madam,

Subject: Transcript of Earnings Call for Q4 FY25 financial results held on 30th May, 2025

Pursuant to Regulation 30 and 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 we hereby enclose the transcript of the Earnings conference call held on Friday, $30^{\rm th}$ May, 2025 to discuss on Q4 and FY25 results and business outlook of the Company.

The above information will also be made available on the website of the Company: www.bigbloc.in

You are requested to take the above information on record.

Thanking you.

Yours Faithfully, For BIGBLOC CONSTRUCTION LIMITED,

Mohit Narayan Saboo DIN: 02357431 Director and CFO



Encl.: as above



BIGBLOC Construction Limited Q4 and FY '25 Earnings Conference call

Event Date / Time: 30/05/2025, 17:00 Hrs. Event Duration: 07 mins 25 secs

CORPORATE PARTICIPANTS:

Mr. Mohit Saboo Chief Financial Officer

Mr. Manish Saboo Head of Marketing and Strategy

Moderator:

Ladies and gentlemen, good day, and welcome to the Bigbloc Construction Limited Q4 and FY '25 Earnings Conference Call hosted by Ventura Securities Limited. As a reminder, all participant lines will be in the listen only mode, and there will be an opportunity for you to ask questions after the presentation concludes. Should you need assistance during the conference call please signal an operator by pressing * and then 0 on your touchtone phone. Please note that this conference is being recorded.

Before we begin, I would like to point out that this conference call may contain forward looking statements about the company, which are based on the belief, opinions and expectations of the company as on date of this call. These statements do not guarantee the future performance of the company, and it may involve risks and uncertainties that are difficult to predict.

The company is today represented by Mr. Mohit Saboo, Chief Financial Officer; and Mr. Manish Saboo, Head of Marketing and Strategy.

I would now like to hand over the call to Mr. Mohit Saboo for his opening remarks. Thank you and over to you sir.

Mohit Saboo:

Good afternoon, everyone. It is my pleasure to welcome you all to the Bigbloc Construction Limited earnings conference call for the fourth quarter and financial year ended 31st, March 2025. Thank you for taking the time to join us today.

Let me begin by summarizing our financial and operational performance for the quarter and full year ended, followed by key strategic developments. For the fourth quarter of FY 2025, we reported consolidated revenue from operations of Rs. 646 million, reflecting a sequential growth of 13.7%. Sales volume during the quarter stood at 1,75,464 cubic meters, marking a 12.8% improvement over the previous quarter. EBITDA for the quarter was Rs. 57 million with a margin of 8.9%.

Profit after tax for the quarter was marginally negative at Rs. 3 million. For the full year FY 2025, the company reported consolidated Revenue from Operations of Rs. 2,246 million, a decline of 7.6% year-on-year. The revenue decline was primarily due to a slowdown in India's construction sector which was affected by delays in infrastructure execution during the general election and prolonged monsoon conditions. These factors disrupted site activity, logistics and order flows, particularly in key geographies such as Maharashtra and Gujarat.

The consolidated capital utilization for the year stood at 59%, impacted by the plant shutdown and technology upgradation at our Umargaon facility. As a result, EBITDA for FY '25 stood at Rs. 292 million. However, trail operations at the upgraded Umargaon plant commenced in October 2024 and the unit is now gradually scaling up to optimal levels. The technology enhancements are expected to support long term operational efficiency and product consistency.

During the year, we completed Phase 2 of the capacity expansion at our Wada facility under our wholly owned subsidiary Bigbloc Building Elements Private Limited. With this expansion, our total installed manufacturing capacity has reached 1.3 million cubic meters per annum, positioning us among the largest AAC block manufacturers in the country.

In parallel, our joint venture company Siam Cement Bigbloc Construction Technologies launched India's First AAC wall panel plant at Kheda in Gujarat. The JV secured a work order from Tata projects for the supply of panels to micron semiconductor units in Sanand, which marks an important milestone in bringing large format walling solutions to the Indian market.

Further strengthening our portfolio diversification, the company is venturing into manufacturing of construction chemicals through its subsidiary at the Umargaon facility. This strategic move broadened Bigbloc offering and enables entry into fast growing segments within the building materials industry.

On the sustainability front, the total installed solar power plant capacity across Bigbloc and its subsidiaries now stands at 2,335 kilowatts. With this initiative, the company is now meeting approximately 20% to 25% of its power requirements through renewable energy, thereby aligning operations with its long term ESG goals.

Looking ahead, in line with our long-term expansion strategy, our subsidiary Star Bigbloc Building Material Limited has acquired land in Madhya Pradesh to establish manufacturing operations in Central India. Furthermore, with the commissioning of the upgraded Umargaon

plant and the stabilization of the new AAC wall panel operation, we are well positioned to leverage the anticipated recovery in construction activity in FY '26.

With that, I conclude my remarks. We will now open the floor for question and answer.

Questions & Answers

Moderator:

Thank you, sir. Ladies and gentlemen, we will now begin the question-and-answer session. If we have a question please press * and 1 on your telephone keypad and wait for your turn to ask the question. If you would like to withdraw your request you may do so by pressing * and 1 again. We will wait for a moment while the question queue assembles.

Now I hand over the call to Mr. Mohit Saboo for closing remarks.

Mohit Saboo:

Thank you all for taking the time to join us today and for your continued interest in Bigbloc Construction. As we continue to navigate opportunities ahead, we remain committed to delivering consistent growth and value in the coming quarters. If you have any further questions, please feel free to reach out to our Investor Relations adviser Churchgate Partners, and we'll be happy to address your queries.

Thanks a lot. Have a good day. Bye.

Moderator:

Thank you, sir. Ladies and gentlemen, this concludes the conference call for today. Thank you for your participation. You may disconnect your lines now. Thank you, and have a good day.

Note: 1. This document has been edited to improve readability